

STEWART SIGNS

<u>Location</u>	<u>Type of Sign</u>	<u>Cost</u>	<u>Estimated Permitting Cost</u>	<u>Install and Electrical Cost</u>	<u>Estimated Total Investment</u>
Community Center 1601 DB Blvd	5x8 Double Sided Full Color	\$19,389.92	\$2,800.00	\$14,738.00	\$36,927.92
Well #4 Location	5x8 Single Sided Full Color	\$12,993.92	\$2,800.00	\$11,738.00	\$27,531.92



Town of Discovery Bay
 1800 Willow Lake Road
 Discovery Bay, CA 94505

Consultant:
 Paula Bishop, x232
 pbishop@stewartsigns.com
 Direct Fax: 8884161454 X232
 Customer ID: 3018030
 Quote #: 892195 / 5
 Quoted: 8/2/2017

Attn: Kelly Rajala
 925-634-1131

DESCRIPTION

5'x 8' Single Sided TekStar with 32x112 Full Color LED Display. Thermoformed Makrolon SL Face, Decorated on Inside SurFace with 3M Vinyl Graphics. 12" Deep Extruded Aluminum Hinged Cabinet.

Face / Cabinet Details

Internal TekStar Cabinet with Complete LED Display Assembly, 20mm 32x112 Color

Header Area Decorated with Internal Photo-Real Graphics

Electrical Information

Horizontal LED Illumination Package for a 3' x 8' Cabinet
 LED Communication Method: Short-range Wireless; connectivity requires line-of-sight between sign antenna and wireless device antenna mounted on building by customer. Maximum distance of 1,500 feet* between antennas.

One 20 Amp Circuit, 120 Volts; Max Draw: 8 Amps
 SignCommand.com Cloud-Based Software Included FREE for Lifetime of Product. Please visit www.signcommand.com for more information**.

Structural Details

Mount Style: Dual Leg Mount

Cowling (Creates Pedestal Appearance)

Mount Size:

Leg Height: 3 Ft 6 In

Leg Width: 2 Ft 8 In

Overall Sign Height: 8 Ft 6 In

Minimum Wind Load Rating: 120mph, Exposure B

Miscellaneous Items

***** Review Custom Artwork for Text, Graphic and Layout Details *****

Draft: White

Header Copy: White

Special Instructions:

The quote assumes the client will self-install the sign with instruction from Stewart Signs.

The client should contact their local zoning department for any required approvals or permits.

Freight is estimated at \$1,112.00

A monochrome - all red - LED sign would be \$11,340.92.

*Shipping, installation and taxes are not included in the cost of the sign

Investment:

\$12,993.92

Unless otherwise noted in Special Instructions, these prices are valid for 60 days.

Freight, storage, other freight services and applicable sales tax will be added to your invoice.

Organizations exempt from sales tax must include exempt certificate with order.

Shipping Terms: F.O.B. Origin

Payment Terms: 50% Down, Balance due 10 days after shipment

** By purchasing the SignCommand.com product, you are agreeing with the Website Terms of Use (<https://www.signcommand.com/terms>) and Software End User License Agreement (<https://www.signcommand.com/eula>).

Your Consultant: Paula Bishop
(800) 237-3928, x232

Customer ID: 3018030

Quote Number: 892195 / 5

Date Quoted: 8/2/2017

Customer's Authorized Signature

8/2/2017

Print Name

Date

Paula Bishop, Junior Sales Consultant - Municipal
Divisions
(800) 237-3928, x232

Date



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DESCRIPTION

5'x 8' Double Sided TekStar with 32x112 Full Color LED Display. Thermoformed Makrolon SL Faces Decorated on Inside Surface with 3M Vinyl Graphics. 12" Deep Extruded Aluminum Hinged Cabinet.

Face / Cabinet Details

Internal TekStar Cabinet with Complete LED Display Assembly, 20mm 32x112 Color

Header Area Decorated with Internal Photo-Real Graphics

Electrical Information

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 LED Communication Method: Short-range Wireless; connectivity requires line-of-sight between sign antenna and wireless device antenna mounted on building by customer. Maximum distance of 1,500 feet* between antennas.

One 20 Amp Circuit, 120 Volts; Max Draw: 14.9 Amps
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Structural Details

Mount Style: Dual Leg Mount
 Mount Size:
 Leg Width: 2 Ft 8 In
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 Freight is estimated at \$1,127.00.
 *Shipping, installation and taxes are not included in the cost of the sign

Investment:	\$19,389.92
<p>Unless otherwise noted in Special Instructions, these prices are valid for 60 days.</p> <p>Freight, storage, other freight services and applicable sales tax will be added to your invoice.</p> <p>Organizations exempt from sales tax must include exempt certificate with order.</p>	
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(800) 237-3928, x232

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Customer's Authorized Signature

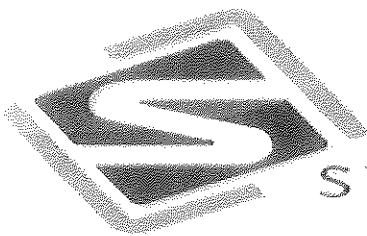
8/2/2017

Print Name

Date

Paula Bishop, Junior Sales Consultant - Municipal
Divisions
(800) 237-3928, x232

Date



stewart signs
America's Premier Sign Company

2201 Cantu Court #215 Sarasota, FL 34232 PH: 1.800.237.3928 FX: 1.800.485.4280

Customer Installation Agreement and Specification

Cust# & Name: 3018030 Town of Discovery Bay

1. Zoning:

Permits:

Installation includes acquiring the necessary permits for the sign installation. The customer will be billed for Sealed Engineer Drawings, if required by the local zoning department, and the permit with all acquisition fees. All cost will be itemized and invoiced after the sign has been installed. If the permit is denied, the customer is no longer obligated to this agreement and only responsible for any Engineer drawing and applicable permit acquisition cost.

Site Plan: Customer Provided.

- A site plan is required prior to initiating any permitting or installation work.
- A site plan (plot plan) is a detailed map of the customer's property that typically includes location, with dimensions, of the property lines, buildings, sidewalks, streets, existing signs, and the desired location for the new sign(s). Measurements for the placement of the new sign should be from fixed locations with tolerance for up to +/- 6".

See attached Sample Site Plan.

Permit Variance:

- Variance applications is not part of this agreement and the customer is responsible for those costs.

2. Project Completion Time Line:

- **Installation** will occur within 2-5 weeks from the permit acquisition date or from the sign shipment date, whichever is latest.

3. Installation Site Conditions

Site Conditions:

The site will be free and clear of obstructions with adequate access for installation crews and equipment.

Underground Obstructions:

Stewart Signs will use a "Call Before You Dig" service. Stewart Signs is not responsible for any damages or losses that are caused by unmarked underground obstructions.

Digging Conditions:

Unless noted in an addendum, installation costs are based on:

- Normal, undisturbed soil with no rock, fill, concrete, coral, asphalt, frozen conditions, etc.
(Normal soil is classified as soil capable of a safe lateral soil bearing pressure minimum of 300 psf per foot of depth class #4 SW, SP, SM, SC, GM & GC type soil).
- A water table below the depth of the required footer.
- Ground water intrusion into the foundation will incur additional costs.

4. Standard Working Hours:

- Standard working hours are 8:00am to 5:00pm, Monday through Friday, excluding legal holidays.

5. Materials:

- All materials for the complete installed product, including concrete, re-bar, and electrical connection hardware is included.

6. Disposal of installation materials and minor damages:

- The installer will dispose of the excavated soil, crating material, and any installation debris.
- Best working are observed to leave each site in good condition
- Minor cosmetic damages to the property such as tire ruts, spilled concrete, displaced soil, landscaping, etc. are to be considered normal.

7. **Electrical: Customer provided:**

- **Electrical** circuit wiring to within 3 feet of the sign is the responsibility of the customer.
- **All** electrical work must be completed by a licensed electrician and meet all state and local electrical codes.
- The recommended voltage and amperage for each dedicated circuit is printed on the Sign Quote Form.

8. **If Your Sign is Wi-Fi Wireless, Customer Provided Cabling Requirements and Building Penetration**

- Wireless communication between the building's network and the LED sign requires mounting a wireless device on the outside of the building in line-of-sight between the antenna on the sign and the wireless device on the building.
- It is connected to the building's network using a Cat5 cable and requires a through-penetration of the building wall.
- Wall penetration is governed by local building and fire codes. Building membranes and other wall construction designs may require special consideration and inspecting for wiring, plumbing, ductwork, etc. before penetrating any wall.
- Stewart Signs does not perform building penetrations as part of the sign installation process. The wireless device weighs approximately 3 ounces and is attached to the building using silicone adhesive
- Contact Stewart Signs at 855-841-4624 for any programming concerns or questions

9. **Post Agreement Changes:** Circumstances may change during the installation process.

- Stewart Signs will inform the customer of any additional costs when unforeseen conditions occur. The install will stop until the additional cost receives written approval.

Addendums: Existing sign removal is NOT included in this agreement unless stated in the Addendums
The customer will be billed for Sealed Engineer Drawings, if required by the local zoning department, and the permit with all acquisition fees. All cost will be itemized and invoiced after the sign has been installed.

****Any change to this agreement requires signed approval by both the customer and Stewart Signs.**

\$5900.00

Installation Cost: _____

Price Valid until: 11/1317

Sign Type/Size: TekStar 58 Sketch#: 892195-1 Wind load: 120 mph

The foregoing agreement is exclusive and in lieu of all other agreements whether written, oral, or implied.

I understand and agree to the above standards and conditions.

Responsible Person's Signature: _____ Title: _____ Date: / /

Print Name _____ Print Title _____

Organization Name: _____ Phone: () _____ - _____

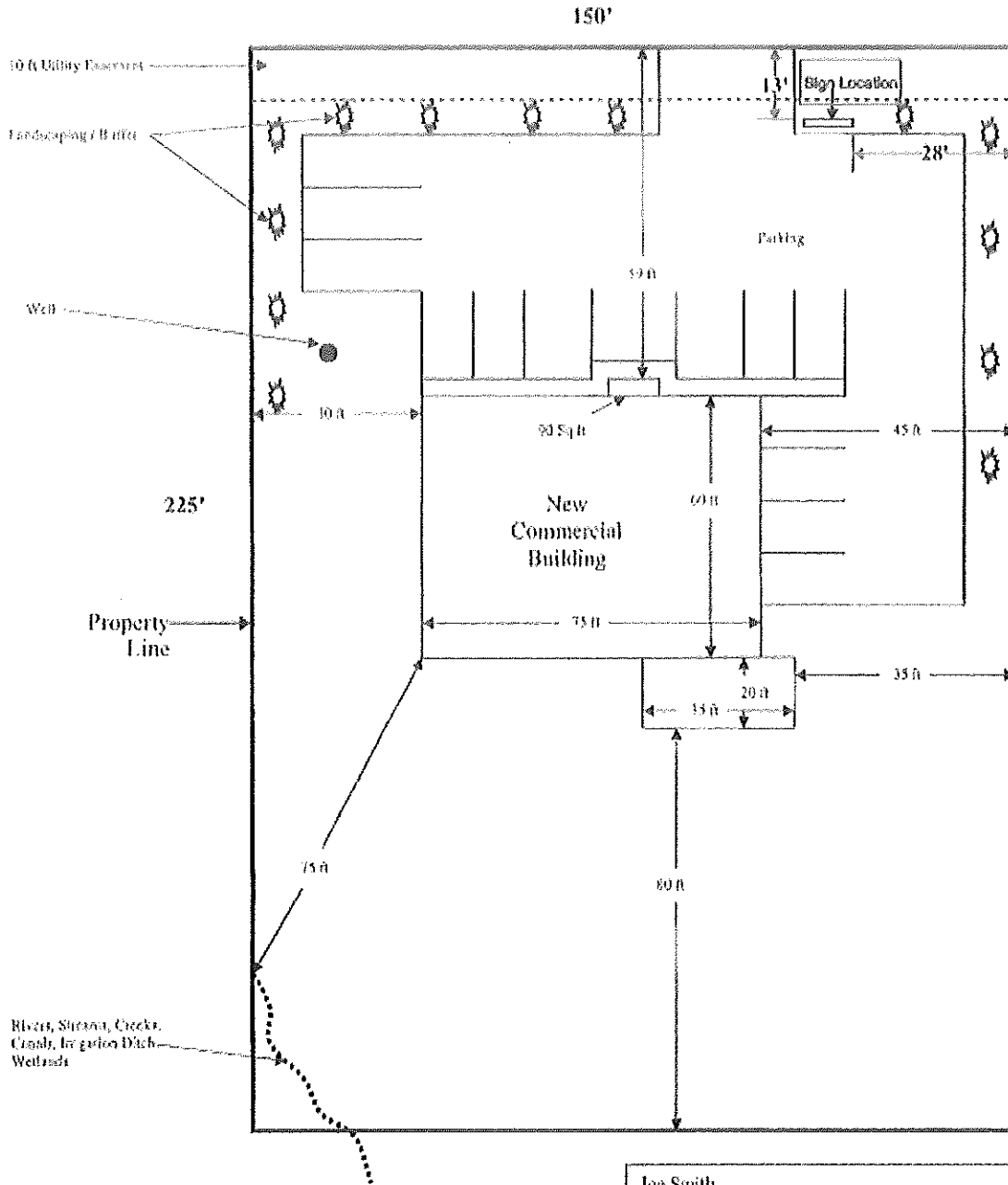
Address: _____ City _____ State: _____ Zip: _____

Stewart Signs INTERNAL USE ONLY: Installation Coordinator: DJK Approval Date: 8/2/17 _____



What is a Site Plan?

A key component in getting a sign project approved is a property site plan. Many jurisdictions will require one before moving forward in the permitting and installation process. A site plan usually shows measurements along with a building footprint, roadways, parking, drainage facilities, sewer lines, water lines, trails, lighting, landscaping, and a location where the sign will be placed. The site plan helps the reviewing agency check for conflicts with neighbors, building codes, or surrounding utility lines before a permit is issued. Once the plan and permit is approved, it will be used by the installer when laying out the location for your new Stewart sign.



SAMPLE SITE PLAN

NOTE: All easements must be shown and identified.

Joe Smith
 100 W. Anywhere Street
 Parcel # 55-55-55-55-5555
 Ph. 555-555-5555
 Scale: 1" = 30'
 Put Drawing Scale Here

PROPOSAL
Sherwood Electric, Inc.
S.C.L. #505496
54 Clearwood Place
Oakley, California 94561
Phone: 925-625-5271 Fax: 925-625-5494

Proposal Submitted To:	Phone:	Date:
Town of Discovery Bay CSD	925-634-1131	10-25-2017
1800 Willow Lake Road	925-513-2705 Fax	
Discovery Bay, Ca. 94505		

Contact Person
Kelly Rajala
krajala@todb.ca.gov

Job Name: Revised Community Center New LED Message Board
Job Location: 1601 Discovery Bay Blvd. Discovery Bay, Ca. 94505
Or Well #4 Location

SCOPE OF WORK:

- Trench 80' through 2 planter areas
- Remove 60' of asphalt and trench for ¾" pvc conduit with 3 #10 copper
- Replace asphalt
- Install foundation for new LED signage
- Install new LED sign (provided by others)

WE PROPOSE HEREBY TO FURNISH MATERIAL AND LABOR---
COMPLETE IN ACCORDANCE WITH ABOVE SPECIFICATIONS, FOR THE
SUM OF:

1601 Discovery Bay Blvd. Locations

FOURTEEN THOUSAND, SEVEN HUNDRED, THIRTY-EIGHT DOLLARS

\$14,738.00

Well #4 Location

ELEVEN THOUSAND, SEVEN HUNDRED, THIRTY-EIGHT DOLLARS

\$ 11,738.00

All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workmen's Compensation Insurance.

Authorized Signature _____

Note: This proposal may be withdrawn by us if not accepted within 30 Days.

ACCEPTANCE OF PROPOSAL----The above price(s), specifications and conditions are satisfactory and are accepted. You are authorized to do the work as specified.